

STATEMENT OF PRE-OPENING CASH
Application for Lottery License
(Provide work papers and state assumptions)

Name of Entity _____ **Date** _____

A. Funds Available Prior to Opening:

- | | | |
|---|----------|--|
| 1. Investments (attached schedule – provide detail showing who invested the money and what interest in the form they received for their investment..... | \$ _____ | |
| 2. Loans from lending institutions (attached schedule – identify the institution and show terms of the loan..... | \$ _____ | |
| 3. Loans from individuals and business entities (attach schedule – identify the individual or business and show terms of the loan)..... | \$ _____ | |
| 4. Total Funds Available Prior to Opening..... | \$ _____ | |

Note: Provide copies of ALL loan documents.

B. Expenditure or Other Disposition of Available Funds Prior to Opening:

- | | | |
|--|----------|--|
| 1. Prepaid Licenses Fees: | | |
| (a) CNMI Fees..... | \$ _____ | |
| (b) Other Governmental Fees..... | \$ _____ | |
| Total Prepaid Fees..... | \$ _____ | |
| 2. Expenditures For: | | |
| (a) Land..... | \$ _____ | |
| (b) Buildings – include construction and repair..... | \$ _____ | |
| (c) Equipment..... | \$ _____ | |
| (d) Supplies..... | \$ _____ | |
| (e) All other Pre-Opening Expenditures (such as salaries, advertising, deposits, legal, accounting, etc.) | \$ _____ | |
| Total Other Expenditures..... | \$ _____ | |

Attached description from items B2(a) through (e).

| | | |
|--------------------------------|--|----------|
| 3. Total Pre-Opening Cash Used | | \$ _____ |
|--------------------------------|--|----------|

| | | |
|---|--|----------|
| C. Funds Available for Operation (A4 minus B3)..... | | \$ _____ |
|---|--|----------|

FIRST YEAR CASH-FLOW

Application for Lottery License

Name of Location: _____

Year Ended: _____

| Item | Amount (USD) |
|--|--------------|
| REVENUE | |
| Total Lottery Ticket Sales | |
| LESS: DIRECT COSTS | |
| Prize Payouts | |
| Platform / Ticketing Fees | |
| Gross Sales Lottery License Fee | |
| Retailer or Affiliate Commissions | |
| GROSS PROFIT | |
| OPERATING EXPENSES | |
| Payroll Taxes and Benefits | |
| Payroll – Officers and Owners | |
| Payroll – Other Employees | |
| Technology, Licensing, and Security | |
| Marketing and Customer Acquisition | |
| Legal / Accounting / Professional Fees | |
| Rent, Utilities, and Insurance | |
| AML / KYC / Regulatory Compliance | |
| Taxes and Other Governmental Fees | |
| Other Administrative Expenses (specify) | |
| NET OPERATING INCOME | |
| Add: Depreciation & Non-Cash Items (if applicable) | |
| PROJECTED NET CASH FLOW | |
| Beginning Cash Balance | |
| PROJECTED ENDING CASH BALANCE | |

Note: Applicants must be prepared to provide itemized detail for:

- Payroll components, including officer compensation
- Other Administrative Expenses exceeding 10% of total operating expenses; and
- Any estimated taxes, compliance costs, or third-party service fees.

SCHEDULE 1

Schedule 1 – First-Year Monthly Cash Flow Detail

| Item | Month 1 | Month 2 | Month 3 | Month 4 | Month 5 | Month 6 | Month 7 | Month 8 | Month 9 | Month 10 | Month 11 | Month 12 |
|--|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------|-----------------|-----------------|
| REVENUE | | | | | | | | | | | | |
| Total Lottery Ticket Sales | | | | | | | | | | | | |
| LESS: DIRECT COSTS | | | | | | | | | | | | |
| Prize Payouts | | | | | | | | | | | | |
| Platform / Ticketing Fees | | | | | | | | | | | | |
| Gross Sales Lotter License Fee | | | | | | | | | | | | |
| Retailer or Affiliate Commissions | | | | | | | | | | | | |
| GROSS PROFIT | | | | | | | | | | | | |
| OPERATING EXPENSES | | | | | | | | | | | | |
| Payroll Taxes and Benefits | | | | | | | | | | | | |
| Payroll – Officers and Owners | | | | | | | | | | | | |
| Payroll – Other Employees | | | | | | | | | | | | |
| Technology, Licensing, and Security | | | | | | | | | | | | |
| Marketing and Customer Acquisition | | | | | | | | | | | | |
| Legal / Accounting / Professional Fees | | | | | | | | | | | | |
| Rent, Utilities, and Insurance | | | | | | | | | | | | |
| AML / KYC / Regulatory Compliance | | | | | | | | | | | | |
| Taxes and Other Governmental Fees | | | | | | | | | | | | |
| Other Administrative Expenses (specify) | | | | | | | | | | | | |
| NET OPERATING INCOME | | | | | | | | | | | | |
| Add: Depreciation & Non-Cash Items (if applicable) | | | | | | | | | | | | |
| PROJECTED NET CASH FLOW | | | | | | | | | | | | |
| Beginning Cash Balance | | | | | | | | | | | | |
| PROJECTED ENDING CASH BALANCE | | | | | | | | | | | | |

SCHEDULE 2

ONE-YEAR DEBT SERVICE

| Creditor* | | Annual Principal | | Annual Interest | | Total |
|-----------|--|---------------------|--|--------------------|--|-------|
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| TOTAL | | | | | | |

Submit copy of Loan Agreement for each Creditor listed.

Additional Information for the Statement of Pre-Opening Cash

1. Provide an organizational chart showing ownership relationships of various business entities if applicable. List all officers, directors, shareholders, members, managers, or partners for each business entity.
2. Provide a marketing plan.
3. Provide a description of complimentary policies. Who, and what positions, can provide complimentary?
4. Provide a description of credit extension policies and credit collection policies. Who, and what positions, can extend credit and to what amount?
5. Provide management organizational chart showing chain of command.
6. Provide the following: Number of full and part-time employees. List of key employees (i.e., gaming manager, hotel manager, general manager).
7. Provide supporting documents and schedules for the statement of pre-opening cash and first year cash flow projections.
8. Provide the following for the physical location.
 - a) Name of location
 - b) Location diagram (exterior diagram should indicate relationship to major landmarks, i.e. highways, north, et cetera)
 - c) Number of hotel rooms
 - d) Hours of operations